

Australia's Oper8 Awarded Thales Security Rising Star of the Year for APAC

French based global cybersecurity vendor Thales has named Oper8 as their 2021 Rising Star of the Year across APAC.



Brisbane, Australia, 26 February 2021 – Against strong competition from a region that includes both China and India, it was Queensland based Oper8 that were selected as the organisation that executed cross-functional sales across, Australia, New Zealand and the Pacific Islands to gain the prestigious Thales Accelerate Rising Star Award.

“Our customers are at the heart of everything we do and they really embraced the opportunity of working closely with us to effect positive outcomes with them during the pandemic” said Nick Lovell, Sales Director at Oper8 Global.

The Award recognised the work carried out by the Oper8 team that saw a range of new named customers as well as some existing ones embrace the change in the Thales business model that is now 100% Channel Go-to-Market.

Oper8 were responsible for successful product and service sales across:

- payShield HSM
- General Purpose HSM
- Data Protection on Demand (DPoD)
- Identity and Access Management

Mike Andrea, CEO of Oper8 Global added “this is testament to the focus on our customers and our business partnerships, I am delighted for the teams that drove such success in such a challenging time”.

Oper8 are a strategic partner working with Thales who are the worldwide leader in data protection, providing everything an organization needs to protect and manage its data, identities, and intellectual property – through encryption, advanced key management, tokenization, authentication, and access management. Whether it is securing the cloud, digital payments, blockchain or the Internet of Things, security professionals around the globe rely on Thales to confidently accelerate their organization’s digital transformation projects.

Brian Grant, recently appointed Regional Director of Data Protection solutions at Thales, said: “I am delighted that the team at Oper8 have been recognised, they have been tireless in driving outcomes in support of customers”.

About Thales Cloud Protection & Licensing

As the global leader in cloud and data protection, we help the most trusted brands and largest organizations in the world protect their most sensitive data and software, secure the cloud and achieve compliance through our industry-leading data encryption, access management, and software licensing solutions.

About Oper8 Global

Oper8 Global Ltd, with offices in Oxford, United Kingdom (serving EMEA and Latin America), and Brisbane, Australia (serving APAC), enables custom data centre solutions with a key expertise in Edge, Modular, Security and HPC solutions. Services include Edge and IoT solutions, data protection and security, and turnkey data centre design and build including commissioning, product supply, environmental audits and operational maintenance services. Oper8 Global supports customers throughout Europe, the Middle East, Africa and Latin America, and the Asia Pacific. Visit: oper8global.com